

# IN-ABC

Indiana Association of Behavioral Consultants

www.inabc.org

Through professional advocacy, support and development, IN-ABC promotes effective, ethical and quality behavioral services.

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## 1/21/11 IN-ABC Meeting Minutes

Members in attendance: 20

2011 Board Members present:

**President:** Gail Kahl

**Vice President:** Fritz Kruggel

**Director (At Large):** CJ Gallihugh

James Wiltz

Amy Pickett

**Treasurer:** Rob Westcott

**Secretary:** Sue Bauer

**Call to order:**

**Introductions:**

**President's Report:** Gail Kahl

- Review minutes from October meeting.
- Membership for 2011.

Membership Goal: Each member is asked to recruit one person into IN-ABC this year. We do not have an active recruiting committee and best way to make others aware of the trade association is to talk about it. IN-ABC has a Facebook page and website to refer people to so they can become familiar.

Members can be a student, waiver provider of another service, first step provider, etc.

Discussed other ways to recruit members. Discussed letter that went out to providers, requested feedback on that.

Recruitment Ideas:

Personal phone calls to non-members. On IN-ABC newsletter, include quotes from current members encouraging membership.

Membership asked to e-mail what they value of IN-ABC to [indianaabc@aol.com](mailto:indianaabc@aol.com)

- Conference planning:

Will now be the responsibility of the board. Looking for chairperson of the professional development committee.

Looking for chairperson of the professional development committee as planning CEU opportunities following each membership meeting. Will ensure all members can receive mandatory 10 hour CEU annual total as required by Rule 6.

- 2011 IN-ABC Meetings:

Where are we going to meet in 2011? Membership asked to have a CEU presentation following each meeting. Kelly Hartman doing first one today. Liberty of Indiana, how to reduce risk. A health and wellness presentation are suggested topics of interest.

- Guardianship:

See recent DDRS draft policies. May be a good conference topic.

- Rumors:

How do we more quickly deal with the rumor mill? Use the same mail list to answer questions. The subject line will be "point of clarification".

**Treasurer Report:** Rob Westcott (see attachment)

Reviewed 2011 Budget.

Discussed webcasting using ARC of Indiana's lab as an option. Rob discussed the lab set up of this, how it works and the cost for each webcasting of membership meetings. Would not be able to do CEU presentations. Suggested planning a future IN-ABC meeting utilizing the webcasting concept, gathering input and planning if an option for 2012. Estimated cost would be \$750.

Motion to accept 2011 Budget approved and brought to vote. Unanimously approved.

**Secretary Report:** Sue Bauer

2011 Membership as of January 21, 2011, 56 members. There were 190 total members in 2010. Send membership applications to: Sue Bauer, 5155 Little Flock Rd, Spencer, IN 47460. You can pay by check or pay pal.

<http://www.inabc.org/>

**Liaison Report:** Kelly Hartman

- Dr. Joan Beasley and Department of Justice ruling in Georgia that led to service changes for individuals with behavioral challenges.

Dr. Joan Beasley, presented crisis model at conference Kelly attended. Dr. Beasley works both nationally and internationally to promote the development of effective services for people with disabilities and their families.

Discussed the Department of Justice ruling in Georgia.

<http://www.justice.gov/opa/pr/2010/October/10-crt-1165.html>

Kelly suggests we act as a sponsor along with other state partners by bringing Dr. Beasley to Indiana, May 18th and 19th. Maybe a 1/2 day lunch and for her to share perspective on how this case in GA effects states, including the development of crisis programs nationally. We will need \$ for this. 2011 budget line for this expense.

- OBA

Objective based allocations. These are floor amounts, not ceiling amounts. See family and consumer guide distributed by The ARC of Indiana.

<http://www.arcind.org/news/?naid=51>

Extra hours not used for BMAN can remain in reserve. Appeals process: clarification- BMR is a 90 day increase to a given budget (short term); PARS Review may determine the allocated annual budget will be increased by a specific dollar amount or will maintain the CCB was accurate at the time the OBA was released.

Due to this, the PARS Review includes reading documents within the IPMG data base library for a given individual's past and current status per the IST's submitted reports.

Make sure CM is uploading documents into the document library. For PARS review, they go into the library for information.

### **Committee Reports:**

**Ethics Committee:** Fritz Kruggel

Recently wrapped up a complaint. Three in a row centered around solicitation concerns. Membership urged to review code of ethics (attached).

Review sections of ethical code regarding professional relations with families. Marketing.

How to handle if you are switching employment or sub contracting to ensure (1) that IPMG is involved to discuss "Right of Choice" (2) that "Right of Choice" is clearly represented to avoid financial hardship of toward previous employer (3) that the consultant is fully aware that breaking a non-solicitation contract is enforceable by the courts in the state of Indiana and to know the wording of a given contract.

Lengthly to do list this year, bogged down with complaints.

Discussed idea of getting a subscription to a professional journal.

Regard of how we market our services yet avoid appearance of unethical solicitation

**Professional Credentialing Committee:**

Only 2 RBC's added in 2010. Send in your applications. Total RBCs 67.

**Professional Development Committee:**

Working on developing 2011 IN-ABC conference. Dates will remain October 27th and 28th.

**Risk Management:**

No updates

**Marketing committee:**

On the books but dormant.

*Respectfully submitted by: Sue Bauer, Secretary*

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January 20, 2011

## Treasurer Report

### Current Balance / Funds as of 1/20/11:

Checking:     \$ 8176.03  
Savings 1:    \$ 5028.35  
Savings 2:    \$ 2000.00\*

**Total Funds:   \$15,204.38**

[\*Rainy Day Fund opened 1/11/10 with a \$1000 deposit for 2009 and 2010]

and for reference:

**Total Funds at this point last year:   \$14,344.79**

### Membership Revenue for 2010:

**Membership Revenue 2010 = \$11,033**

and for reference:

**Membership Revenue 2009 = \$11,776**  
**Membership Revenue 2008 = \$10,968**  
**Membership Revenue 2007 = \$ 9,450**  
**Membership Revenue 2006 = \$ 6,782**

### 2011 Conference Revenue / Expenses:

**Total Revenue:       \$ 21,424\***  
**Total Expenses:     \$ 18,528**  
**Profit:                 \$ 2,896\***

\* due to an invoicing error, one school system has not yet paid \$975, this amount has not yet  
been figured into the above summary

For reference, previous conference figures follow:

<b>2009: revenue = \$ 26,078</b>	<b>2008: revenue: \$ 25,324</b>
<b>expenses = \$ 18,933</b>	<b>expenses: \$ 28,100</b>
<b>profit = \$ 7,145</b>	<b>loss = \$ 2,776</b>